

29th August, 2013

Mr Chris Christofi
Manager
Aerofast Australia P/L
8 Booran Drive
WOODRIDGE QLD 4114

Dear Chris

Price Increase Notification

Since September 2010, Pryda has been able to provide you with stable Claw nailplate and timber connector pricing. Over this time, Pryda has experienced increases in raw material and operational costs. Unfortunately, Pryda is no longer able to absorb these increases and, as a result, will be increasing its prices, effective from **November 1st, 2013**. Prices to all products will increase by 6%, excluding Strap Brace (0%) and Post Supports (9%).

A new price list will be sent to you in September to prepare for the adjustment in prices. Please be aware that the price list is also available electronically via Pryda Price List software. This has numerous benefits including:

- Discounts can be downloaded to ensure your net pricing is always at hand.
- Orders can be created and sent electronically.
- Links to the comprehensive Pryda Design Guides.
- Regular updates ensure you have Pryda's latest product range and pricing.

We appreciate your understanding and thank you for your ongoing support.

If you require any further information please do not hesitate to contact your local Pryda office on 1300 657 052.

Yours sincerely,

PRYDA AUSTRALIA – A Division of ITW Australia Pty Ltd



PAUL GAIARDO

General Manager – Pryda ANZ